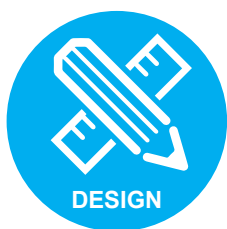


# CORPORATE PROFILE

The brains behind your building and beyond



Controlworks is a leader in building automation and energy management. Our solutions help companies maintain safe, productive and comfortable work environments both within the building and beyond – reducing operating costs, optimising system efficiency and maximising return on investment.

We are solutions-oriented, collaborative and flexible in our approach, which helps drive intelligent and fit-for-purpose outcomes and a seamless experience for asset owners, managers and occupants. Our experts provide customised solutions that replace or integrate with existing systems and harness the full potential of your built environments and external areas.

When it comes to building automation and energy management, Controlworks is the brains behind your building and beyond.

## OUR COMPANY

Controlworks was established in 2003 and in its short history has delivered a number of landmark building management and technology solutions throughout Australia and New Zealand. From offices in Melbourne, Sydney, and Wellington (NZ), we work with customers in the education, healthcare, data centre, retail, hospitality, commercial and industrial sectors. We deliver functional and sustainable outcomes across HVAC, lighting, air quality, access control, CCTV, metering, energy management and other building systems, using open and interoperable communication protocols and a collaborative approach to tailor solutions to client needs. Our solutions achieve a range of customer-centric outcomes including enhancing comfort and efficiency, optimising energy usage, achieving building compliance ratings and delivering maximum value for money over your assets lifecycle.

## OUR APPROACH

At Controlworks we're solutions-oriented, collaborative and flexible in our approach.

**SOLUTIONS-ORIENTED:** We're not limited by being aligned to a specific product or approach; we simply design, deliver and maintain optimal solutions for our clients based on their needs and objectives.

**COLLABORATIVE:** We are approachable and transparent and we value a collaborative approach. We maintain a flat management structure so we can respond swiftly to our customers' needs.

**FLEXIBLE:** We offer a truly holistic service across the spectrum of building automation and energy management. From custom solutions to a complete design/install/maintain/optimize/renew service, we have you covered.

## OUR TEAM

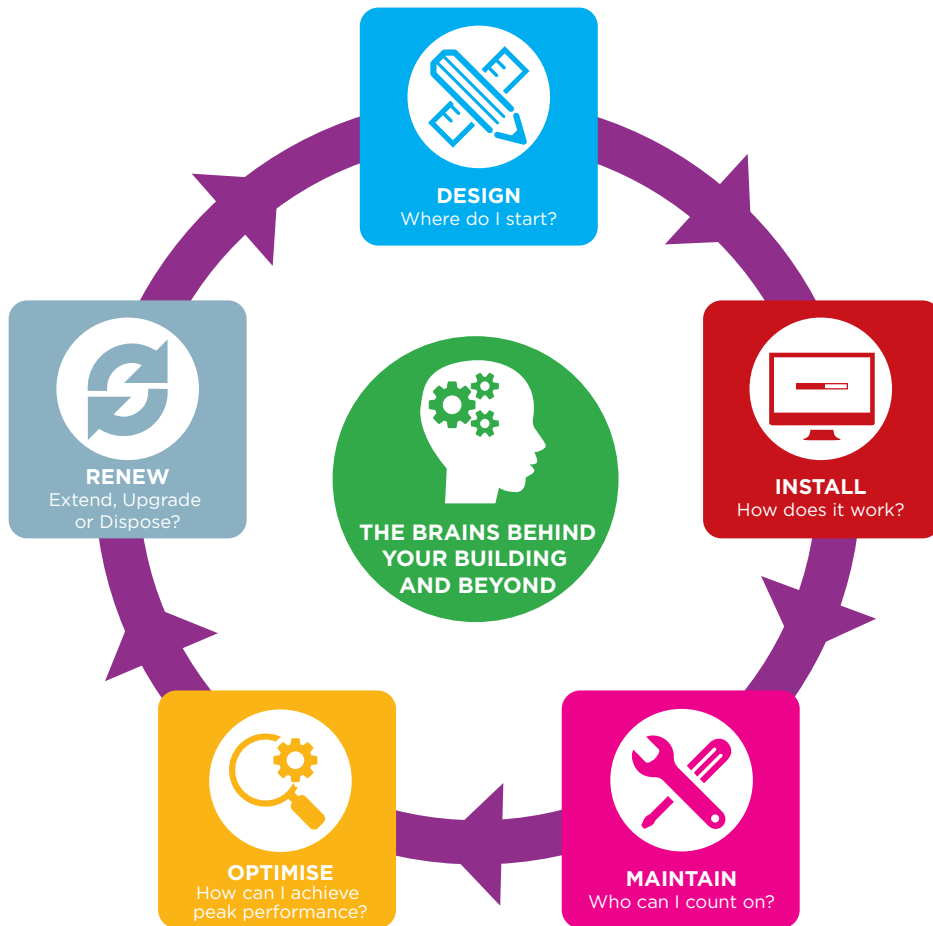
Our experienced team underpins our ability to deliver outstanding solutions to our customers. Within our Sydney, Melbourne, and Wellington (NZ) offices we foster a collaborative environment where knowledge sharing with our clients supports better long term outcomes. Our team has a broad skill and experience set and channels that towards a focus on what's best for our customers – ensuring better outcomes from the systems and solutions we deliver. We supplement our internal team with product and solution-specific contractors where required, which helps us to maintain a nimble and flexible structure that lends itself to a 'best for project' approach, truly tailored to client need.

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## OUR SOLUTIONS



“ With Controlworks you can be sure we’re focused on delivering solutions that are best for you to harness the full potential of your built environment and beyond. ”

## OUR PLATFORMS

At Controlworks we are product-agnostic, ensuring we take an open-minded approach that truly delivers best-for-customer outcomes. We’re an independent integrator embracing both open protocol and proprietary BMCS systems and partnering with leading brands including Distech Controls, Tridium, Schneider Electric and Siemens. With significant experience working with the R2 and AX platforms that operate on the Niagara framework, we have quickly become one of Australia’s largest Tridium Certified System Integrators.

We are the Australian and New Zealand representative for Aircuity – a leading airside efficiency platform – and experts in a variety of data analytics solutions, delivering the unique benefits of these systems to our clients.

**CONTACT THE BUILDING AUTOMATION AND ENERGY MANAGEMENT EXPERTS**

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